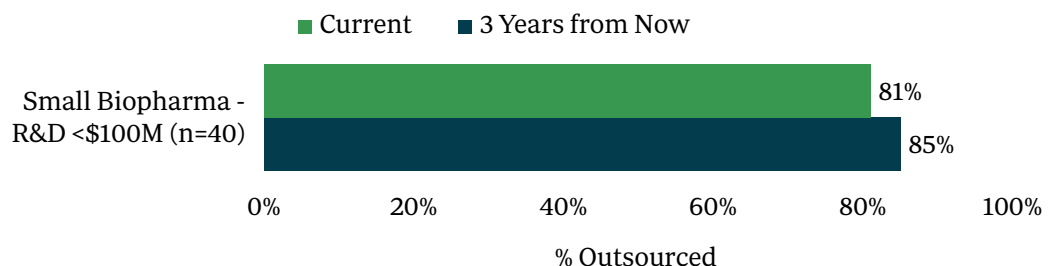


How Does Biopharma Outsource Clinical Logistics?

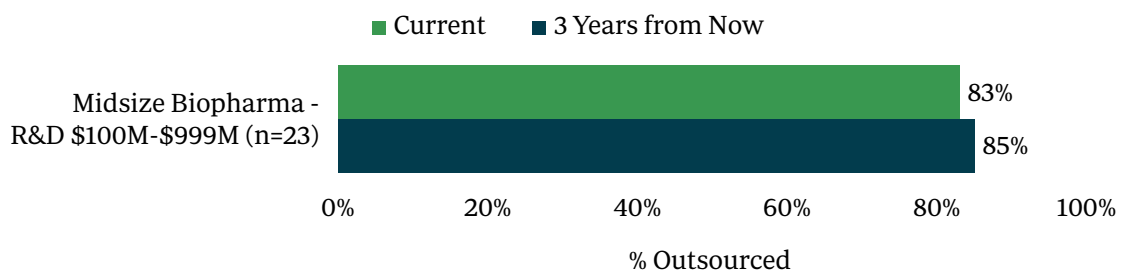


In a recent survey targeting companies that outsource* clinical logistics, ISR asked respondents to indicate the proportion of clinical services they have outsourced in the past year, and what they estimate the proportion will look like in three years. When viewing outsourcing rates for clinical logistics activities by company size, the trend of non-large biopharma outsourcing more than large biopharma holds true across all clinical logistics activities, though only one customer group per activity is shown here.

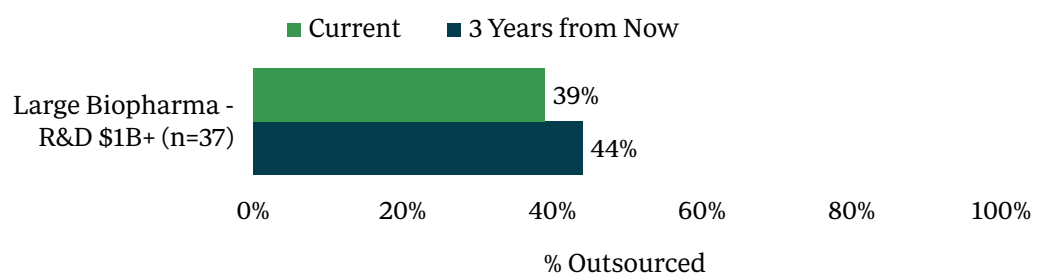
Storage and Distribution of Clinical Trial Materials



Return, Reconciliation and Destruction of Clinical Materials



Return, Reconciliation and Destruction of Clinical Materials



*Outsourcing clinical logistics activities was a requirement for survey participation. The data above do not reflect industry outsourcing trends for outsourced clinical services because it does not factor in companies that conduct clinical logistics activities in-house.