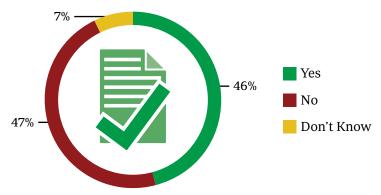
## How Prevalent Are PPAs In Phase II/III Research?

40%



Almost half of survey respondents report their companies use formal Preferred Provider Agreements (PPAs) for their Phase II/III outsourcing. These PPAs are crucial for sponsors that seek consistent service quality in outsourced work. Below, ISR breaks down the average use and number of Phase II/III PPAs among those who utilize them.

"Does your company have formal preferred provider agreements for Phase II/III services?" (n=290)



"Please provide the number of preferred providers your company has for Phase II/III services." (n=134, only asked of respondents whose companies have preferred provider agreements for Phase II/III services)

