

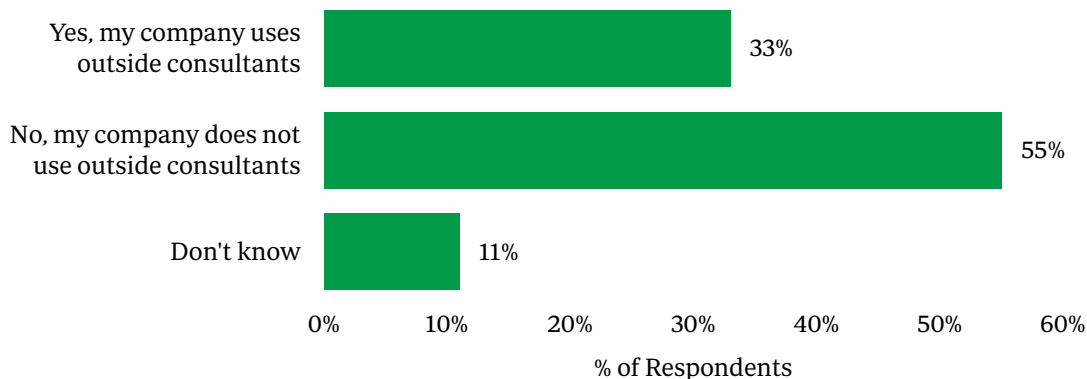
# Use of Outside Consultants in Phase II/III Clinical Research



Service provider selection decisions are not made in a vacuum. In addition to the role that PPAs play in the process, companies also seek assistance from specialized outside consultants to help with their outsourcing decisions. One-third of respondents said they look to outside consultants for guidance with outsourcing their Phase II/III clinical development programs. When looking at company size, a slightly higher proportion of mid-size sponsors engage consultants.

*"Does your company use specialized outside consultants to assist with the outsourcing of your Phase II/III clinical development program(s)?" (n=233)*

## % of Respondents Using Consultants Overall



## % of Respondents Using Consultants by Company Size

