

Sole Sourcing Arrangements for Central Labs



In a recent study, 4% of respondents reported using a sole sourcing model, whereby sponsors select a single central lab for all their testing needs. Another 9% are in the planning phase to adopt this model, while 33% are presently evaluating the approach. Collectively, about half are considering or have taken steps to move forward with a sole sourcing arrangement.

“As you may be aware, there have been some recent activities in the central lab services market whereby sponsors are choosing a single central lab for all of their testing. Is your company considering or has your company considered entering into such an agreement?” (n=112)

