ISR's Clinical Development

The Pharma & Biotech stock index grew by more than 32.5% in 2014, and the increasing number of public CROs saw their stock prices rise as well. In 2014, the clinical development industry saw an increased shift toward Risk-Based Monitoring methodologies and an increased reliance on eClinical technologies. For more information on these trends and ISR's CRO market size projections through 2018, visit www.ISRreports.com.

Pharma & Biotech Stock Index +32.5% **CRO Stock Price** (Q, PRXL, CVD, ICON, CRL) +16.2% 3Q 2014 3Q 2013 Pharma R&D -4.5%

Increasing use of multiple countries Technology becoming increasingly critical

Growing use of RBM Expansion of preferred provider lists

China becoming more common for subject recruitment

More complex trials eClinical data integration on the rise

2014 saw an increase in the number of clinical trials using Risk-Based Monitoring. For details on the growth and implementation of RBM, see ISR's "The Evolution of Risk-Based Monitoring" infographic.



65% of ISR respondents consider their volume of risk-based monitoring in Phase II/III studies to be increasing.

40%

ISR respondents report that 40% of their Phase II/III studies include risk-based monitoring.

eClinical technology continued to play a growing role in clinical development in 2014. ISR's research found that "integration" is gaining the most importance among eClinical system users.

ISR's respondents said they integrate CTMS applications with:



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EDC systems 44% of the time



IRT systems 17% of the time



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ePRO systems 15% of the time



2014 saw even more CROs going public, a trend that

PAREXEL's SVP and CFO, Ingo Bank, said he expects

Already Public Covance **ICON PAREXEL** Quintiles

> **Q**3 **Q**2

> **Q**1

\$79B

\$21B

\$37B

\$21B

2012

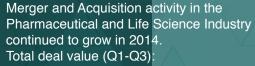
RESEARCH PRA

2014 IPO

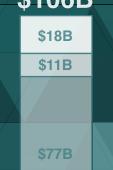


Number of Investigational New Drug applications, by quarter





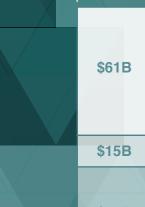
\$106B



2013

\$121B

2014



\$45B

ISR's "CTMS Market Dynamics and Service Provider google.com/finance Benchmarking

ISR's "The Evolution of Risk-Based Monitoring

Thomson Reuters